

Commercial Lines Account Manager

Calgary & Red Deer



**Ing+
McKee**
INSURANCE

OVERVIEW

Do you thrive on building lasting relationships and delivering top-notch customer service? Whether you're already a Commercial Lines Account Manager or aspiring to be one, we want to hear from you!

At Ing & McKee Insurance, we do things differently. We prioritize relationships, provide excellent service, and bring our clients the best insurance solutions to fit their ever-changing needs. We care about creating a work environment where people can thrive, focusing on a culture of collaboration, learning, and celebrating together. Our customer service and culture have been and will continue to be key to our success.

Job Responsibilities:

- Delivering exceptional customer service to a diverse group of Commercial clients.
- Partnering with insurers to secure coverage and negotiate terms that truly benefit our clients.
- Building strong, lasting relationships based on trust, professionalism, and proactive thinking.
- Identifying new opportunities to grow the business and generate revenue with existing and potential clients.
- Utilizing tech tools (including our Broker Management System, EPIC) to stay organized and on top of documentation.
- Collaborating with a supportive team of Commercial Brokers and Account Managers to ensure our clients have the best experience possible.

Qualifications:

- Level 2 General Insurance License or Level 1 prepared to level up.
- Experience in commercial lines and a solid understanding of multiple industries and insurance classes.
- Passionate about customer service and relationship-building.
- Commitment to continuous learning – staying on top of industry trends and continuously expanding your knowledge and skills.
- Adaptable – comfortable with change and able to roll with it.
- Excellent communication skills – whether in person, over the phone, or via email, you can get the message across clearly and effectively.
- Strong problem-solving skills and a positive mindset.
- If you don't quite possess all of these but are confident in your ability to do the job and learn/develop quickly, don't count yourself out – apply!

Why Join Us?

At Ing & McKee Insurance, you'll be part of a supportive and collaborative culture where teamwork is key. We offer competitive salaries, a comprehensive benefit package and we believe in providing opportunities to help you grow and develop. Plus, you'll have the chance to make a real impact in an innovative, forward-thinking company that's passionate about customer service.

Ready to be part of something great? We'd love to hear from you!

Please submit your resume and cover letter:

[Ing & McKee - Online Careers Application](#)

or email

administration@ingandmckee.com

We look forward to reviewing your application!

Apply Now!

WE ARE HIRING