

Insurance Broker

Commercial Lines/Farms

Ing+
McKee
INSURANCE

POSITION OVERVIEW

If there are two things that you know, it is commercial insurance and farms. Maybe you live or were raised on a farm, maybe you worked on one, or maybe you just really like them. The people, the land, the crops, animals and equipment. You understand what they do and the protection that they need. These valued clients will be looking to you for professional advice & exceptional customer service. Your positive, and innovative mindset with a focus on customer experience will support Ing & McKee's objective to stand out in the marketplace and exceed expectations.

RESPONSIBILITIES

- Delivering to a group of Farm and Commercial clients
- Participation in growth initiatives
- Earn revenue by identifying opportunities for new business with your existing clients, and acquiring new clients
- Build long lasting relationships with clients based on trust, professionalism, & pro-active thinking to protect your clients
- Maintain & grow your knowledge of the insurance industry & market with various insurance companies
- Utilize your aptitude for technology to maximize usage of our Broker Management System
- Collaborate with your team members to support each other in providing exceptional customer experience

REQUIREMENTS:

- You have experience in Personal Lines insurance service & sales, or a willingness to learn
- General Insurance License is preferred, or working toward an insurance designation
- Unlicensed candidates will be considered based on experience
- You are a self starter with strong communication skills in person, on the phone, and in digital channels
- You are comfortable working in a variety of Microsoft programs
- You are a problem solver with a solutions based, and positive mindset
- Experience working in Epic is considered an asset
- Minimum of two years insurance experience



WE ARE HIRING

Qualified candidates are invited to email their resume and cover letter to:

Interested candidates are invited to email